



Duisburg, 16 July 2009

Reference

To whom it may concern

Dr. Andreas Dimitriadis, the Technology Director of OptimalCore, has been an external consultant of ThyssenKruppSteel AG for six and a half years. He was a key member of the master planning team within the company's supply chain management organization.

— He held a diverse set of responsibilities, from identifying and understanding business requirements, to providing solution architecture designs and implementing them successfully using i2's software tools. In addition, he often led the design and implementation of data interfaces and end-user reporting tools. He also participated in complex software upgrades and delivered quality user training and documentation.

— Dr. Dimitriadis has a unique ability to understand complex business requirements and comes up with excellent solution designs to address them efficiently. Even when his starting point is a vague problem description, he is able to ask all the right questions in order to crystallize the real business need.

In addition to his functional abilities, Dr. Dimitriadis has an amazing set of technical skills which include, and are not limited to i2's planning modules. Using these skills, he is able to deliver sound technical solutions in lightning speed.

Dr. Dimitriadis particularly excels when facing tough requirements that fall outside the limits of standard software. On several occasions, he exceeded expectations and delivered novel workarounds and bright custom solutions for such requirements.

As a valuable complement to his skills, Dr. Dimitriadis has an excellent character and is a very committed individual. He is always passionate about delivering great value, regardless of being on-site or working remotely from his office.

To summarize, Dr. Dimitriadis is a top-class professional and his services will be an invaluable asset to any supply chain management practice.

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